

JOHN MENDZELA focuses on making strategic change successful. His work integrates governance and strategic management to achieve focus, direction and sustainable benefits.

John brings deep experience and fresh insight to complex problems. As a director, adviser, consultant and facilitator, he achieves practical solutions that make strategic change a reality.

John's unique and world-leading work in central bank governance and management is globally recognised. In the Asia-Pacific region, he is known for his effective strategy and governance work with clients and the NZ Institute of Directors.

Strategic Management and Governance Services

John approaches governance, strategy, technology, processes and people as an integrated whole. He helps achieve synergy across ownership, governance and management roles.

John brings strategy to active life through simplicity and practicality. He customises strategic performance measures to enhance governance and management, and develops practical monitoring and reporting processes to help make strategic change effective.

John is available to clients for strategic management, governance and change projects.

Typical Engagements

- Confidential on-call advice on governance, management and business change
- Design and facilitation of practical strategic thinking and planning processes
- Independent strategic review of larger private or corporate enterprises, for owners
- Facilitation and planning for business combination and ownership change initiatives
- Advice on governance and senior management structures, roles and capabilities
- Scoping, advice, planning and quality assurance for strategic change programmes
- Development and review of enterprise performance measurement and reporting
- Integration and alignment of strategic and operational management systems

Professional Background

John has worked with a wide range of private, listed and cooperative companies and diverse industry bodies in New Zealand, Australia and Asia/Pacific. His roles include company chairman, independent director, adviser, consultant, general manager and project leader. John has experience with all types of business change, from new ventures to winding up. He has led change projects across the entire financial services value chain.

John blends that hands-on experience with a truly global perspective built on his extensive worldwide work across many diverse economies and cultures. His in-depth knowledge of economics, financial markets and regulation adds practical value in client engagements. John is qualified in governance, consulting, finance, management, ICT and linguistics.

Further Information

Detailed information on John's work is available at <u>www.mendhurst.com</u> Confidential references from chairmen, directors, business owners and CEOs can be supplied.

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Larger Clients and Projects (in alphabetical order)

- AMP Capital Investors
- AMP Financial Services
- Aotearoa Seafoods (owner Wakatu Incorporation) and NRAIT iwi trust
- ASPEQ (formerly ASL)
- AXA New Zealand
- Bank of Papua New Guinea
- C3 (formerly Toll Owens, now part of Asciano)
- Charity Gaming Association (and also seven individual gaming machine trusts)
- Comvita
- Department of Prime Minister & Cabinet
- European Central Bank
- Farmlands Co-Operative Society Limited
- Fonterra Brands NZ (formerly Mainland Products)
- Fulton Hogan
- IAG Insurance (formerly State Insurance)
- Institute of Directors (New Zealand)
- International Monetary Fund
- Liquigas
- Marlborough Seafoods
- Ministry of Agriculture and Fisheries
- Naylor Love
- New Zealand Milk Products (Fonterra's Asian manufacturing and distribution arm)
- New Zealand Thoroughbred Racing
- Optimation New Zealand
- Orion New Zealand
- Real Journeys (formerly Fiordland Travel)
- Reserve Bank of Fiji
- Reserve Bank of New Zealand
- Silver Fern Farms (formerly PPCS)
- South Port
- Spanbild Holdings (encompassing Versatile, Totalspan and Ideal buildings)
- Sveriges Riksbank (Sweden's central bank)
- Te Ohu Kaimoana (governance and ownership entity for national Maori fisheries)
- Trustees Executors
- Untouched World (formerly Snowy Peak)

Selected Other Clients and Projects (by sector/type, then in alphabetical order)

- Financial services: National Bank, Westpac Bank, HCCU, Jacques Martin
- Companies: Beca Carter, Datamine, DNA, Encoate, Ichor, John Shaw, Phytomed
- Cooperatives: Ashburton Trading Society, Marlborough Cheese Co-op
- State-owned enterprises: Hort Research, Mercury Energy, MetService, Hawke's Bay RIC
- Central banks: Armenia, Azerbaijan, Brazil, Brunei, Colombia, Croatia, England, Hungary, Indonesia, Italy, Jamaica, Kazakhstan, Kenya, Lebanon, Lesotho, Malawi, Paraguay, Poland, Vanuatu and Zambia, plus various global and regional forums
- Government entities: DIA, EECA, Min Commerce, NZ Police, NZES, QLDC, SSC
- Industry and training bodies in farming, financial, medical, professional and social services
- Training, writing and public presentations: many individual and collaborative roles